



# Regional Director

## Responsibilities:

- Execute financial and operational goals by identifying, developing, and measuring KPIs
- Regularly provides accurate and complete reports of key metrics and communicates operational effectiveness and opportunities for improvement to ensure alignment and accountability
- Translates and communicates the company's strategic priorities into short-term objectives for the region
- Collaborates cross-functionally to forecast future needs within the region to develop and implement long-range operational objectives, hiring plans, and budgets based on goals and objectives
- Assesses and interprets operational information to prioritize and distribute personnel, financial, and other resources appropriately within the region
- Identifies opportunities within the region and creates improvement action plans to address gaps through people, performance, and process improvements
- Implements, directs, and ensures compliance with all applicable federal and state regulations, as well as company policies, procedures, and guidelines.
- Demonstrates strong business ethics when interacting with other managers, customers, vendors, and employees
- Ensure all internal and external processes and systems support the vision, mission, and position of the company as a market leader

## Qualifications:

- 10+ years' experience with demonstrated success in leading operations teams required.
- 3 years of operational and supervisory experience
- Must have a valid driver's license and a safe driving record

## Required Skills:

- **Leadership Skills:** Ability to influence and guide a group of people toward achieving a common goal
- **Adaptive Communication:** Ability to effectively communicate with different levels of an organization
- **Interpersonal Skills:** Ability to interact and communicate with others in a way that builds trust and credibility
- **Strategic Thinking:** Ability to use critical thinking to solve complex problems, anticipate future needs, and make short and long term decisions that align with company objectives
- **Time Management:** Ability to organize and plan how to divide your time between different responsibilities
- **Adaptability:** Ability to adjust quickly and effectively to changing circumstances
- **Accountability:** Taking responsibility for their own actions, their team's actions, and the outcomes of those actions
- **Process Oriented:** Mindset that focuses on the most efficient way to achieve a goal
- **Organizational Skills:** Ability to use your resources efficiently and effectively